



# INVESTOR BRIEFING

*Making Natural Products to  
Improve People's Health*



# COMPANY PROFILE



<i>Date of Incorporation</i>	<i>February 7, 2011</i>
<i>State of Incorporation</i>	<i>Nevada, USA</i>
<i>CIK Number</i>	<i>0001539778</i>
<i>CUSIP Number</i>	<i>75508M100</i>
<i>Stock Symbol</i>	<i>RAYT</i>
<i>Standard Industry Classification Code</i>	<i>8099</i>
<i>Financial Year Closing</i>	<i>June 30th</i>
<i>Authorised Shares</i>	<i>500,000,000</i>
<i>Outstanding Shares</i>	<i>48.08M</i>
<i>Auditor</i>	<i>JP Centurion &amp; Partners PLT</i>
<i>Transfer agent</i>	<i>Pacific Stock Transfer Inc.</i>
<i>EDGAR &amp; XBRL Agent</i>	<i>M2 Compliance LLC</i>
<i>Attorney</i>	<i>Barnett &amp; Linn</i>
<i>Banker</i>	<i>J.P. Morgan Banking Corporation</i>



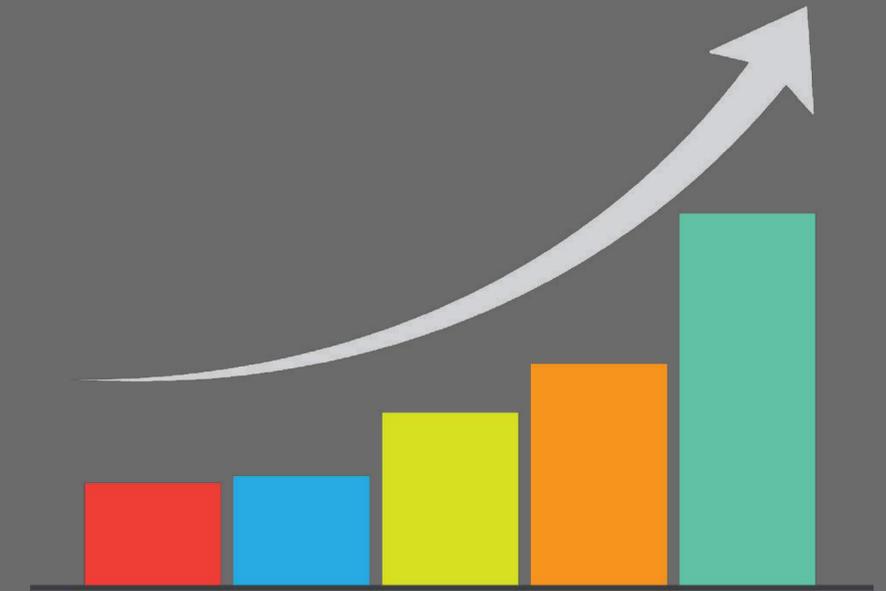


## OUR PURPOSE

*Provide natural products and services to improve people's health*

## OUR VISION

*To become preferred international complementary and alternative medicine company by 2025*



## GROWTH STRATEGY

*Our growth strategy is Grow, Acquire, Expand and Digitalize*

# BRAND PORFIRIO



Rosa  
Naturals

Total Vita

Wonder  
Foods

NextGeneration|PDT

Health  
Script

NPM

NVA

  
**No More Knots**  
— We'll straighten things out —

# PRODUCTS & SERVICES



## Next Generation Photo Dynamic Therapy (NGPDT)

**For the treatment of a wide range of cancers including skin cancers and solid tumours.**

Rayont has been appointed the exclusive distributor and licensee in South Africa and Sub-Saharan Africa of Photosoft™, a Next-Generation Photo Dynamic Therapy ("NGPDT") for the treatment of a wide range of cancers including skin cancers and solid tumours.

**Reference: [www.nextgenerationpdt.com/about-us/](http://www.nextgenerationpdt.com/about-us/)**



## Complementary and Alternative Medicine Contract Manufacturing

**Functional foods, green blends, sports nutrition, weight management/maintenance and health and wellness products.**

Natural Vitality Australia is an Australian boutique contract manufacturer of innovative health foods and nutraceuticals. for over 13 years as well as producing its own brand, Wonder Foods for over 30 years.

Natural Vitality Australia offers a range of manufacturing options include powders, liquids, capsules, homeopathic, creams and ointments.

**Reference: [www.nva.com.au](http://www.nva.com.au)**

# PRODUCTS & SERVICES



## Prescription Only Complementary Alternative Medicine

**Natura Prescriptum Medicina (NPM) is a brand of products that licensed naturopaths can prescribe to their patients.**

These products are manufactured at our own manufacturing facility and distributed via our distributors to pharmacies across Australia.

We have more than 2000 licensed naturopaths across Australia who carry our products and distribute it to their clients.

**Reference: [www.premalifeaustralia.com](http://www.premalifeaustralia.com)**



## Cosmetics

www.rosanaturals.com is a cosmetic range of products sold under the brand rosa naturals. The products are manufactured at our factory and distributed online and through pharmacies across Australia.

**Reference: [www.rosanaturals.com](http://www.rosanaturals.com)**

# PRODUCTS & SERVICES



## Complementary & Alternative Medicine E-Commerce

It is an e-commerce platform that offers functional food, supplements, complementary and alternative medicine products for those who seek to improve their health naturally.

The site offers consumers a range of products made from natural organic sources of products and delivered to customers across Australia.

**Reference: [www.wonderfoods.com.au](http://www.wonderfoods.com.au)**



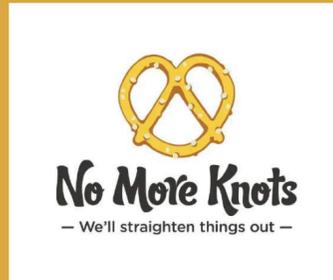
## Health Education

### **Free health literacy and education website**

[www.totalvita.com.au](http://www.totalvita.com.au) is FREE health literacy and education website for consumers globally. The articles are written by professional medical, allied health, naturopaths and other professionals.

**Reference: [www.totalvita.com.au](http://www.totalvita.com.au)**

# PRODUCTS & SERVICES



## No More Knots

Natura No More Knots is Australia's largest clinic of its kind, and was first formed in 1998 by former athlete and entrepreneur, Kelly Townsend.

The original No More Knots started with just 4 small rooms under Kelly's own house, and then ever growing team moved to a larger, purpose built building on the Southside Brisbane suburb of Greenslopes where it continued to grow.

In early 2011, No More Knots opened its doors to the public in a second location, Taringa, Then in early 2017 we opened our newest clinic in Newmarket, responding to years of requests from our northside clients.

No More Knots is home to over 45 tertiary qualified therapists who specialise in Remedial Massage and Myotherapy and are supported by a wonderful administrative and management team of fifteen!

**Reference:** <https://nomoreknots.com.au/>



## Telehealth Platform for Naturopath

[www.healthscript.io](http://www.healthscript.io) is a platform for complementary and alternative health on demand. The platform enables consumers to find, consult and obtain prescription from licensed naturopaths online or from their phone.

The platform is an Australian platform for now with aspiration to become a global platform available online, android and IOS.

The prescriptions are digitally delivered to Premalife office and then delivered to patients via mail within 48 hours.

**Reference:** [www.healthscript.io](http://www.healthscript.io)

# BOARD OF DIRECTORS



**Marshini Moodley**  
President & Chief Financial Officer



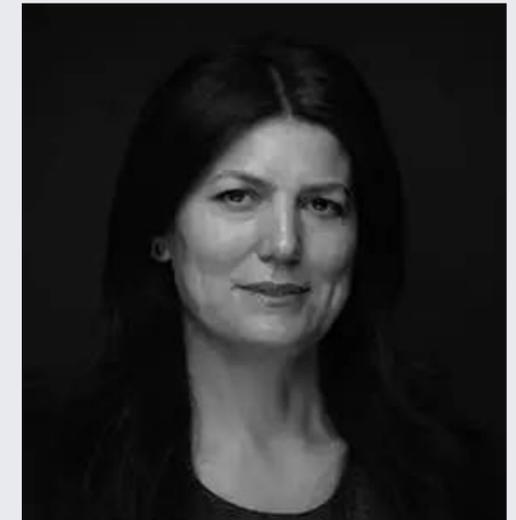
**Mar Van Wyk**  
Independent Director



**Thea Dillon**  
Independent Director



**Jason Sunstein**  
Independent Director



**Dhurata Toli**  
Executive Director and Secretary

# MANAGEMENT TEAM



**Marshini Moodley**  
President & Chief Financial Officer



**Kristy Donoghue**  
VP- No More Knots Operations



**Vennesia Saunders**  
VP- Prema Life Operations



**Dhurata Toli**  
VP - Corporate Services

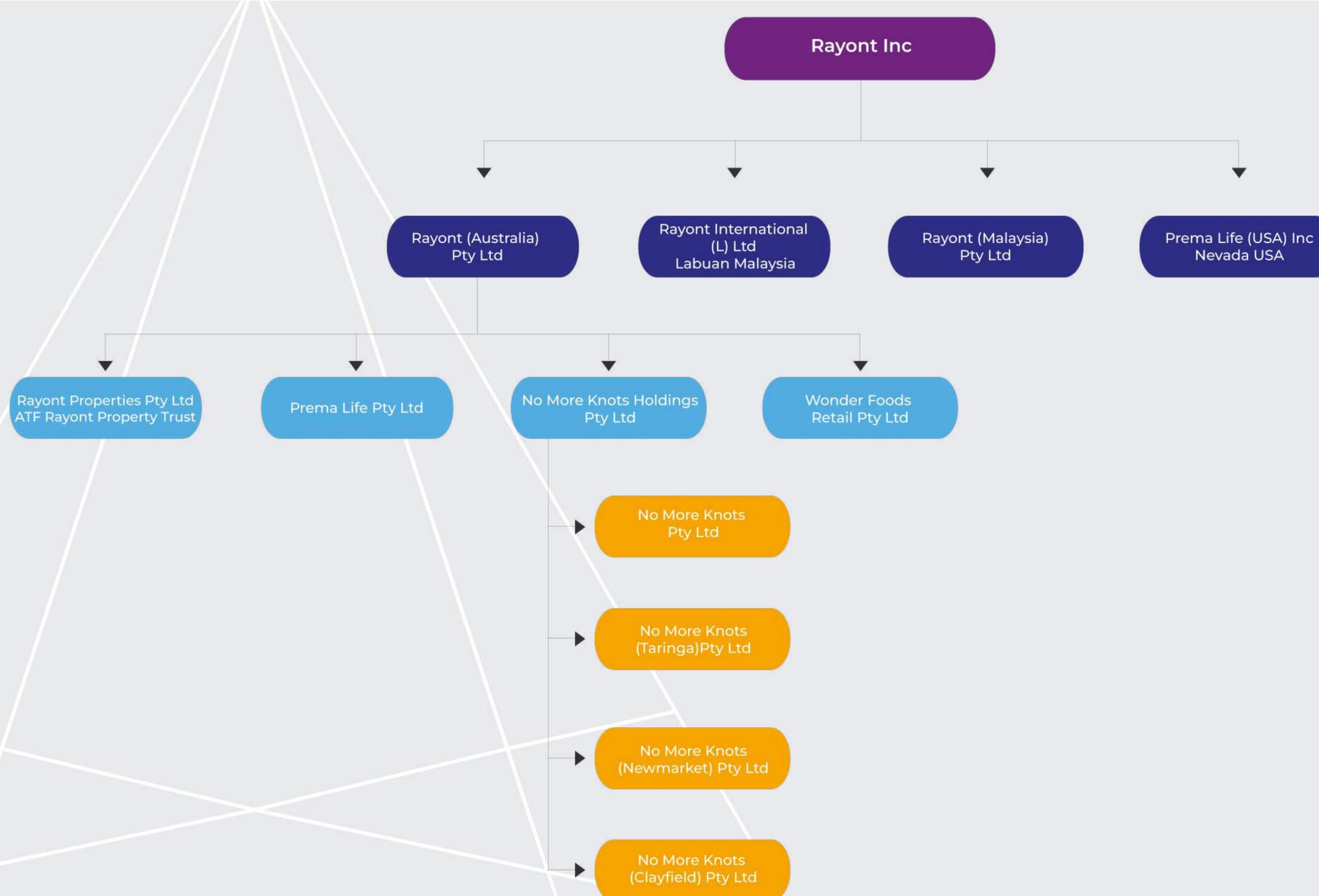


**Paul Smith**  
VP - Corporate Development



**Ilenna Copley**  
Chief Operations Officer

# RAYONT STRUCTURE



# MILLSTONES



*Incorporation of Rayont Inc start February 7<sup>th</sup>, 2011*

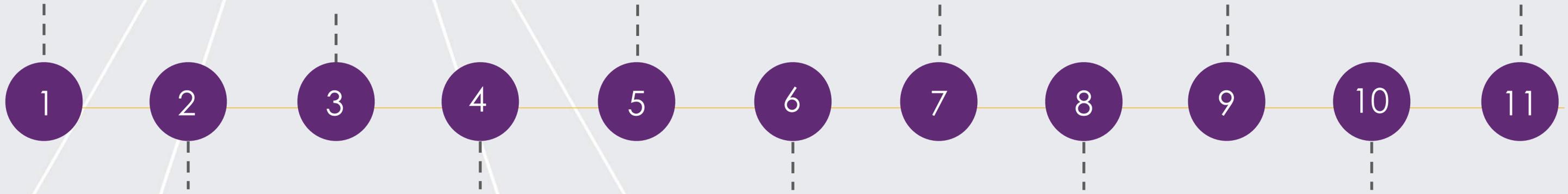
*Acquisition of Rayont International (L) Ltd on September 30<sup>th</sup>, 2020*

*Acquisition of Premalife Pty Ltd and GGLG Properties on December 23<sup>rd</sup> 2020*

*Divestment of Rayont Technologies Australia and Malaysia*

*Funding Agreement with Commonwealth Bank Australia for USD5.3M*

*Rayont raising US \$10M in Equity*



*Acquisition of Rayont (Australia) Pty Ltd f.k.a TFH Holdings Pty Ltd on January 28<sup>th</sup> , 2019*

*Acquisition of Workstar Assets on December 18<sup>th</sup> 2020*

*Acquisition of Sage Interactive Assets Malaysia on February 5<sup>th</sup> 2021*

*Acquisition of No More Knots Clinics to grow its HealthCare Portfolio in Australia and scale globally.*

*Rayont Inc- RAYT- Announces the Appointment of Ms. Ilenna Copley as its Chief Operating Officer.*

# INDUSTRY TRENDS & MARKET SIZE



The Vitamin and Supplement Manufacturing industry is expected to perform strongly over the five years through 2018-19. The industry has grown due to increased consumer expenditure on vitamins and supplements, and strong export opportunities.

The industry is influenced by changes in consumer health consciousness, real household discretionary income, and downstream demand from food and other retailers that stock the industry's products. Factors such as the exchange rate and consumer sentiment can also affect industry demand, revenue and profit margins.

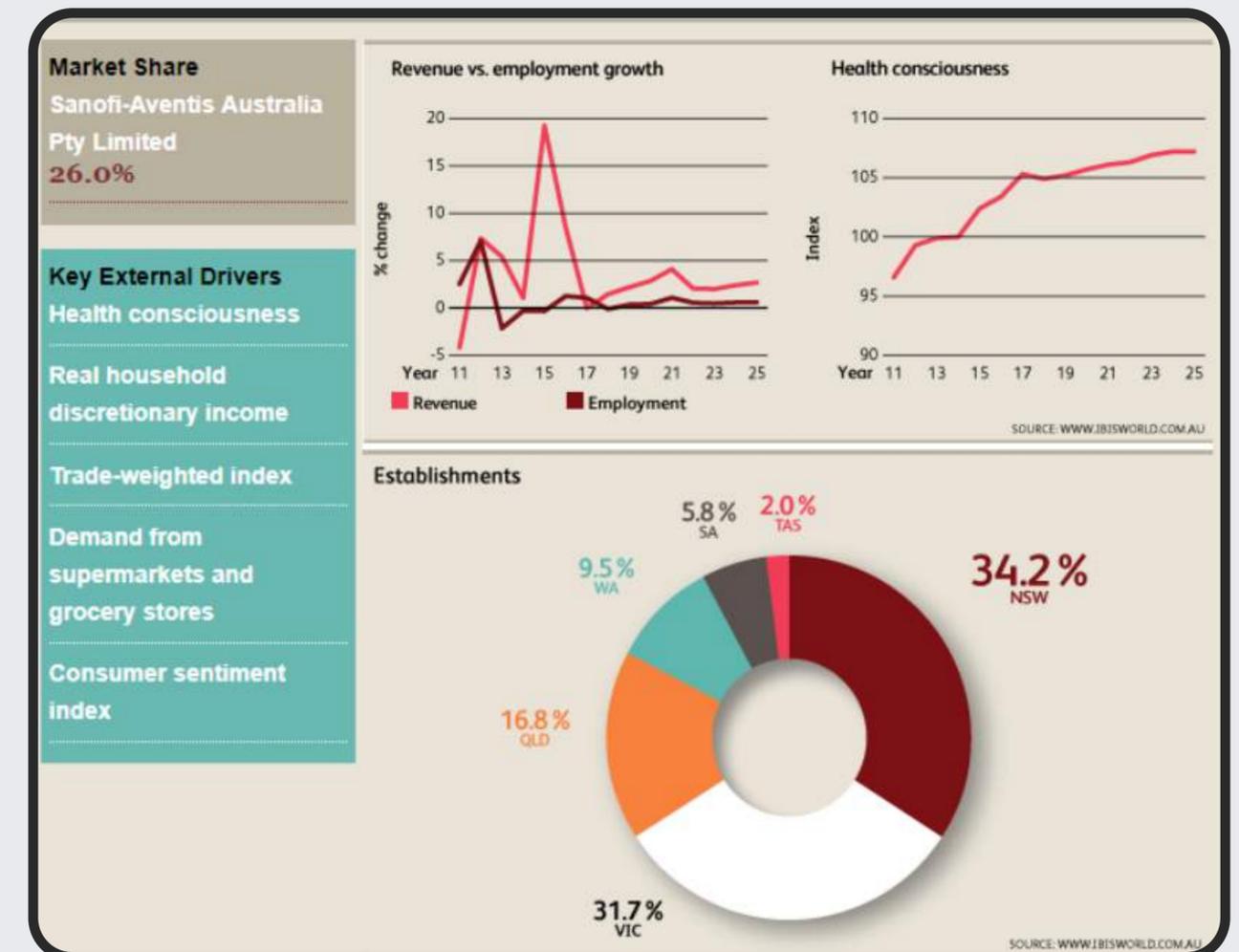
Rising consumer health consciousness and growing demand have boosted industry revenue over the past five years, with sales of vitamins and supplements increasing at supermarkets, pharmacies and specialist stores. Rising export earnings have also been a key driver for industry revenue growth over the period, as demand from Asia has surged and the Australian dollar has depreciated.

Industry revenue is expected to grow at an annualised 6.0% over the five years through 2018-19, to total \$1.4 billion. This performance follows a revenue surge in 2014-15, as demand for popular vitamin brands such as Swisse and Blackmores increased strongly on the back of significant Chinese daigou trading activities. Since then, regulatory changes in China regarding ecommerce sales and daigou trading have flowed through to buying patterns, constraining industry growth rates over recent years. Industry revenue growth is expected to slow to 2.2% in the current year.

Consumers are anticipated to continue using vitamins and supplements to complement their diets and exercise routines over the next five years. Demand from international markets is also expected to support the industry, with exports forecast to rise as a proportion of industry revenue over the period.

Asian markets, particularly China, are expected to offer significant growth opportunities, as their middle class consumes more imported goods and focuses more on health-related issues. Industry revenue is forecast to grow at an annualised 2.7% over the five years through 2023-24, to total \$1.5 billion.

## Key Statistics Snapshot



# COMPANY PROFILE



*Company: Rayont Inc*

*Trading Symbol: RAYT*

*Market Capitalisation: 93.736M*

*52 Week Low: 0.2189*

*52 Week High: 3.0200*

*Shares outstanding: 48.08M*





# THANK YOU

## **Rayont, Inc**

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[www.rayont.com](http://www.rayont.com)